

# **B2B - COMMERCIAL GENERAL CONTRACTOR**

Founded in 2007, Alexander Building Company is a commercial general contracting company located in the heart of Old Town Scottsdale, Arizona. It brings a new experience to developers by integrating the extensive experience of its team who have worked in large general contracting companies, with a tailored experience.

With this approach of personality, creativity, and attention to detail, which larger contractors cannot provide, Alexander Building Company has built its reputation for excellence.

To be a successful and trusted development partner, safety must be the highest priority. And this at the very top of Alexander Building Company's priorities including abiding by all OSHA regulations.

## WHAT MAKES US DIFFERENT

## **Client Satisfaction**

We work hard to ensure our clients receive excellent communication, customer service, and job satisfaction which you cannot find anywhere else. As a result, we have an extensive list of repeat customers that rely on professionalism, communication, and overall job satisfaction from the first interaction to the finished product.

## **Our Experience**

The various backgrounds of our founders and employees have shaped the way we interact with our clients. Gaining expertise and knowledge through more prominent industry companies, we know how to handle a project of any size. We are confident in delivering results to our clients because we know what it takes to do the job. This enables us to expand our portfolio to various projects due to our teams' extreme depth of knowledge and skill sets. We are not anchored down by one type of project; instead, we openly accept various projects.

## **Our Culture**

We foster a supportive environment that remains tight-knit through and through. Our culture encourages leadership, fosters client relations, confidence, and overall communication. To provide more extraordinary experiences with clients, businesses, and coworkers, employees take the road less traveled in the general contracting realm while seeking leadership training. By becoming ingrained in organizations like the Arizona Builders Alliance, many have sought overall development, networking relationships, and education for their day-to-day work life.

## SAFETY

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#### **OUR VALUES**

#### **Relationships**

Our key to success is our focus on relationships. Projects rely on many moving parts, and our proven ability to link all those involved in a clear and positive manner results in the best outcomes. We don't want to just "do business", we want to build a relationship about what you're passionate about building, and what we're passionate about building for you.

Relationships are a top priority here, and we want to continue to build on that priority. We specifically build leadership, customer service, and communication skills to ensure our clients know that we truly value the service they provide.

#### **Diversity**

The depth of our team shows a wide skill set that we can use to help current and future clients. Since we are not limited to a certain type of project, our team thrives in growth opportunities. We want to be a one-stop shop for your General Contracting needs from the start of your project until the very end.

Our company culture takes challenges by the horns and creates the best workaround for clients' wants and needs. Through various building types, industries, and uses, we have consistently incorporated the thoughts and ideas of our clients without them being tainted.

## Excellence

Our company culture and project portfolio separate us from the rest. We believe we have the right people and experience that will generate what you desire. We have a formidable team of people ready to serve Arizona developers at any moment so that they can receive high-quality work.

We aim to promote excellence in our daily work life through our projects, company culture, and relationships with our clients. Our continuous learning experience in leadership development circles and networking groups holds us accountable outside of the client satisfaction we have. We aim for excellence, so you receive it as well.